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we are pleased to sign this

MEMORANDUM OF UNDERSTANDING

Among the YES SAARC Networks:

YES Bangladesh Country Network
YES Bhutan Country Network
YES India Country Network
YES Maldives Country Network
YES Nepal Country Network
YES Pakistan Country Network
YES Sri Lanka Country Network

ARTICLE 1: PARTIES

The document constitutes an informal agreement between the above-mentioned YES Networks of seven countries under the auspices of the decade long Youth Employment Summit (YES) Campaign, which is a project of Education Development Center (EDC), Inc. Boston, Massachusetts, USA.

ARTICLE II: PURPOSE

The purposes of this general agreement include, but are not limited to the following:

- A. Development of collaborative projects related to Employability, Employment Creation, Equity, Entrepreneurship, Environmental sustainability & Empowerment of the youth.
- B. Information and technical exchange, visits to each other's Network, training programs and workshops, jointly hosted events, international business networking, mutual promotion and fund-raising for projects and the like.

Cooperative projects under this general agreement may include any of the areas in which these YES Networks may benefit.

ARTICLE III: LETTER OF AGREEMENT

In order to carry out and fulfill the aims of this agreement, these seven YES Country Networks will appoint an appropriate person representing each organization to coordinate the development and the conducting of joint activities. Through these contact persons, either organization may initiate proposals of activities under the agreement. Specific details of any activity will be set forth in a Letter of Agreement, which, upon signing by appropriate authorities at These Seven YES Country Networks and subsequent approval. Letters of Agreement will include such items as:

1. Elaboration of the responsibilities of each organization for the agreed upon activity.
2. Schedules for the specific activities.
3. Budgets and sources of financing of each activity.
4. Any other items necessary for the smooth and efficient conduct of the activity.

The contact persons will additionally be responsible for the valuation of activities under this agreement according to the practices of their respective organizations. Letters of Agreement will be approved at each organization according to the normal procedures governing the types of activities proposed therein.

These seven YES Country Networks agree to first communicate then cooperate and finally collaborate to undertake projects, which are going to the mutually beneficial land, take these seven YES Country Networks towards fulfilling the YES Campaign objectives and the Alexandria Declaration.

ARTICLE IV: POTENTIAL AVENUES OF COLLABORATION

[A] **Information, materials and technical exchanges:** These seven YES Country Networks plan to share information and knowledge on their own activities and activities so other organization in their respective nations as requested by these seven YES Country Networks signing this MOU.

1. Certainly neither organization can expect the other to divulge information that may be strategically confidential or extremely difficult to obtain.
2. Regular communication needs to be maintained and sufficient lead time be given for obtaining information that may require some groundwork and which may not be readily available in hand.

[B] **Exchange Visits :** Members of these seven YES Country Networks will attempt within their financial limitations to visit each other's countries and observe the projects in action.

1. Each organization plan to share its best practices with the other during the visits in order to enhance each other's activities to generate greater synergy in fulfilling the YES Campaign goals as set out in the Alexandria Declaration.

2. Each organization will hold discussion seminars during the visit to share the learning.
3. There is no obligation on the part of the host organization to bear the cost of travel and accommodation for the members of other visiting team. However, they will at least try and procure some discounts on travel fare and other facilities to make the visit more convenient for the other party. All parties will try and raise sponsorships to make such visit more feasible if it is too costly for the organization to bear the expense of such a visit.
4. The host organization takes responsibility for making arrangements for visiting project sites and discussion seminars etc, on their own expense, but cost of accommodation will be borne by visitors, unless sponsors can be found among donor agencies and or the private sector. Bookings and reservations may be done by the host organization according to visiting team's preferences.

[C] **Training programs and workshops:** These seven YES Country Networks agree to jointly arrange for training programs and workshops in various fields in various different way and forms as follows:

1. Sending trainers over to the other country to impart training at training workshops organized by the other organization if invited to do so by that organization. The trainer shall be remunerated at a reasonable fee for the time dedicated. Cost of travel may be borne by host organization, or organization sending the trainer or can be raised through external sponsorships. Which option will apply will be determined on a case-by-case basis.
2. Inviting participants from the other Network in seminars and training workshops and events where it may be relevant to have members of the other organization present and also beneficial for them.

[D] **Joint program undertaking:** These seven YES Country Networks agree to embark upon joint projects part of which can be implemented in one country and the remaining part in the other(s).

1. The specifics of such programs will be discussed and ascertained through separate agreements.
2. The programs may take the shape of training workshops and seminars where part of the training requires participants to visit the other organization projects in implementation.

[E] **International business networking for budding entrepreneurs:** These seven YES Country Network agree to assist each other's nation's youthful and budding

entrepreneurs whom they patronize, by helping to carry out market studies to assess demand and scopes for international trade in certain items.

1. Each organization agrees to assist the youth of the other organization's country to make useful business contacts in their own country with chamber bodies etc.
2. Each organization can charge a certain fee for the service rendered if it's a very complex or time-consuming request or a commission from the proceeds of the trade if it can be successfully initiated through the mediation of the organization.
3. The organizations shall only provide the assistance for internationally legal commodities, which are not restricted in their own countries.
4. The organizations commit to provide accurate information to the best possible extent and suggest ways to ease barriers to entry and would share cultural and other knowledge, which could assist the endeavors of the entrepreneurs.

[F] **Mutual promotion:** These seven YES Country Networks agree to promote each other in their own countries.
